

## Program # 40041 - Business and Quality - Medical Billing

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Lead Agency: Health Department Program Contact: Wendy Lear

Program Offer Type: Support

**Related Programs:** 

**Program Characteristics:** In Target

#### **Executive Summary**

Business and Quality Services-Medical Billing Unit is responsible for providing medical billings and cash collection services for the Health Department.

#### **Program Description**

Provides claims processing services and cash collection services for all of the Health Department's Primary Care and specialty clinics. Responsible for all billing and collection from Medicaid, Medicare, and commercial insurance. Medical billing is an essential part of any clinical system. This team is responsible for the collection of all patient fees, insurance payments, Medicare and Medicaid claims processing. The Medical Accounts Receivable Team is responsible for collecting nearly \$40 million in annual medical billing revenue. This represents about 1/3 of the Department's total budget.

### **Performance Measures**

Measure Type	Primary Measure	Previous Year Actual (FY11-12)	Current Year Purchased (FY12-13)	Current Year Estimate (FY12-13)	Next Year Offer (FY13-14)
Output	Number of encounters processed for payment	348,716	328,000	335,000	334,000
Outcome	Percent of Receivables aged (older than 90 days)	20.0%	22.0%	25.0%	23.0%
Quality	% of FQHC claims unpaid	2.1%	2.2%	2.4%	2.3%

#### **Performance Measure - Description**

Measures reflect data now readily available and reported monthly to management. Number of encounters demonstrates volume of work. % of receivables older than 90% should be a % and declining %. Since older claims are less likely to be collected, claims should ideally be paid and resolved in less than 90 days. Finally there are many reasons why a claim might not be paid (client ineligible for service, didn't have insurance coverage on the date of service) but this should be a small and declining % of total claims.

# **Legal/Contractual Obligation**

## Revenue/Expense Detail

	Proposed General Fund	Proposed Other Funds	Proposed General Fund	Proposed Other Funds		
Program Expenses	2013	2013	2014	2014		
Personnel	\$1,125,390	\$0	\$1,172,296	\$0		
Contracts	\$457,400	\$0	\$1,420,673	\$0		
Materials & Supplies	\$1,379,888	\$0	\$588,747	\$0		
Internal Services	\$107,896	\$0	\$142,310	\$0		
Total GF/non-GF:	\$3,070,574	\$0	\$3,324,026	\$0		
Program Total:	\$3,07	\$3,070,574 \$3,324,020		4,026		
Program FTE	13.00	0.00	13.00	0.00		
Program Revenues						
Total Revenue:	\$0	\$0	\$0	\$0		

## **Explanation of Revenues**

Business and Quality - Medical Billing is funded by \$2,550,808 county general fund, and \$773,218 county general fund indirect revenue.

## Significant Program Changes

Last year this program was: #40041, Business and Quality - Medical Billing

The change in expenditures between Materials & Supplies and Contractual Services is because expenditures for OCHIN Electronic Health Record fees and licenses were properly budgeted as software licenses and maintenance fees instead of professional services. Excess medical malpractice insurance was also added to this program offer.