

# Program # 72082A - FREDS Fleet Vehicle Replacement

Version 7/01/2010 s

Lead Agency: County Management Program Contact: Rich Swift

Program Offer Type: Internal Service

**Related Programs:** 

**Program Characteristics:** 

#### **Executive Summary**

Vehicle Replacement Planning is provided as an interdependent function within Fleet Services (72081). Our key objective is to buy and equip vehicle assets to maximize investment return while keeping customers equipped with appropriate transportation options

#### **Program Description**

Fleet Services collects and manages the funding for future replacement of vehicles and equipment. Fleet Services will specify, bid, award, receive, inspect, prepare for service and assign replacement vehicles. Fleet Services also manages the re-sale program (surplus disposal) for County vehicles. Vehicles are placed on an established life-cycle replacement schedule and replacement funds are collected from programs with assigned vehicles and uses the collected funds to buy new vehicles after the pre-determined years of life are met. The process to acquire and replace a current vehicle involves assessing the following elements: vehicle utilization (miles driven/time of operation); department/program needs; current working condition of vehicle; vehicle downtime and predicted future repair costs; safety; and sustainability.

#### **Performance Measures**

| Measure |  | Previous<br>Year Actual |           | Current<br>Year<br>Estimate | Next Year<br>Offer |
|---------|--|-------------------------|-----------|-----------------------------|--------------------|
| Type    | Primary Measure                                    | (FY08-09)               | (FY09-10) | (FY09-10)                   | (FY10-11)          |
| Output  | % of vehicles that are on delayed replacement      | 77.0%                   | 50.0%     | 60.0%                       | 50.0%              |
| Outcome | Surplus gross sales revenue as % of purchase price | 9.1%                    | 10.0%     | 15.0%                       | 10.0%              |

### **Performance Measure - Description**

Cuts to programs has an impact on the number of vehicles that we continue to delay replacing. General economic health has an impact on the revenues received for sales of surplus vehicles. We sold high-value equipment with excellent returns and low costs this year. Next year, we will be changing our auctioneer; sale revenues are expected to increase, but so are the comissions and costs.

# **Legal/Contractual Obligation**

None.

# **Revenue/Expense Detail**

|                              | Proposed General Fund | Proposed Other<br>Funds | Proposed General<br>Fund | Proposed Other Funds |  |  |  |  |
|------------------------------|-----------------------|-------------------------|--------------------------|----------------------|--|--|--|--|
| Program Expenses             | 2010                  | 2010                    | 2011                     | 2011                 |  |  |  |  |
| Contracts                    | \$0                   | \$0                     | \$0                      | \$3,000              |  |  |  |  |
| Materials & Supplies         | \$0                   | \$0                     | \$0                      | \$540,567            |  |  |  |  |
| Capital Outlay               | \$0                   | \$1,892,173             | \$0                      | \$3,342,482          |  |  |  |  |
| Unappropriated & Contingency | \$0                   | \$0                     | \$0                      | \$0                  |  |  |  |  |
| Total GF/non-GF:             | \$0                   | \$1,892,173             | \$0                      | \$3,886,049          |  |  |  |  |
| Program Total:               | \$1,892,173           |                         | \$3,886,049              |                      |  |  |  |  |
| Program FTE                  | 0.00                  | 0.00                    | 0.00                     | 0.00                 |  |  |  |  |
| Program Revenues             |                       |                         |                          |                      |  |  |  |  |
| Fees, Permits & Charges      | \$0                   | \$210,343               | \$0                      | \$1,300,984          |  |  |  |  |
| Intergovernmental            | \$0                   | \$0                     | \$0                      | \$0                  |  |  |  |  |
| Other / Miscellaneous        | \$0                   | \$2,237,576             | \$0                      | \$3,228,640          |  |  |  |  |
| Total Revenue:               | \$0                   | \$2,447,919             | \$0                      | \$4,529,624          |  |  |  |  |

# **Explanation of Revenues**

Vehicles are placed on an established life-cycle replacement schedule and replacement funds are collected on a monthly basis from programs with assigned vehicles. The replacement amount is based on the vehicles actual cost. Fleet Services uses the replacement funds to buy replacement vehicles after the pre-determined years of life is met. If a vehicle is not replaced after its predetermined replacement life is reached, replacement charges are stopped.

## **Significant Program Changes**

Last year this program was: #72082, FREDS Fleet Vehicle Replacement

Offer 72082 has increased by \$1,616,641. Capital Equipment can fluctuate by large amounts from year to year. The expense amount for any one fiscal year is determined by the number and vehicle types designated for replacement and the actual cost to replace each asset. These are all variables that change from year to year. Replacement costs are pre-paid so funds are already accounted for in the Fleet Fund. This increase was also influenced by the fact that some County programs chose to defer replacement of assets in FY2010 to FY2011.