

**Priority:** Accountability  
**Program Offer Type:** Internal Service  
**Related Programs:**

**Lead Agency:** County Management  
**Program Contact:** Rich Swift

**Program Characteristics:**

**Executive Summary**

Vehicle Replacement Planning is provided as a symbiotic function within Fleet Services (72081). Fleet Services collects and manages the funding for the replacement of vehicles and equipment. Fleet Services will specify, bid, award, receive, inspect, prepare for service and assign replacement vehicles. Fleet Services also manages the re-sale program (surplus) for County vehicles.

**Program Description**

Vehicles are placed on an established life-cycle replacement schedule and replacement funds are collected from programs with assigned vehicles. Fleet Services uses the replacement funds to buy replacement vehicles after the pre-determined years of life is met. If a vehicle is not replaced after its predetermined replacement life is reached, replacement charges are stopped. The process to acquire and replace a current vehicle involves assessing the following elements: vehicle utilization (miles driven/time of operation; department/program needs; current working condition of vehicle; vehicle downtime and predicted future repair costs; safety; and sustainability. 70% of county-owned vehicles are on a replacement schedule that is based on years of service by class of vehicle. Vehicles that were grant funded, levy funded, retained after replacement, or at the request of the customer, may be excluded from the replacement program.

**Program Justification**

Fleet buys and equips assets to maximize investment return while keeping customers equipped with appropriate transportation options; the goal is to keep maintenance costs low and resale values high over the life of the vehicle. Proceeds from sales of surplus vehicles are used to offset overall purchasing cost deficiencies.

**Performance Measures**

Measure Type	Primary Measure	Previous Year Actual (FY07-08)	Current Year Purchased (FY08-09)	Current Year Estimate (FY08-09)	Next Year Offer (FY09-10)
Output	% of vehicles due that are on delayed replacement	75.0%	22.5%	33.1%	50.0%
Outcome	Surplus gross sales revenue as % of purchase price	7.0%	10.0%	8.0%	10.0%

**Performance Measure - Description**

Cuts to programs has an impact on the number of vehicles that we continue to delay replacing.  
 General economic health has an impact on the revenues received for sales of surplus vehicles.  
 Added word "gross" (vs. net) to sales Outcome measurement (to ensure continued comparisons)

## Legal/Contractual Obligation

## Revenue/Expense Detail

	Proposed General Fund	Proposed Other Funds	Proposed General Fund	Proposed Other Funds
Program Expenses	2009	2009	2010	2010
Contracts	\$0	\$1,839	\$0	\$2,000
Internal Services	\$0	\$109,437	\$0	\$500,000
Capital Outlay	\$0	\$3,580,038	\$0	\$1,892,173
Subtotal: Direct Exps:	<b>\$0</b>	<b>\$3,691,314</b>	<b>\$0</b>	<b>\$2,394,173</b>
Administration	\$7,633	\$22,349	\$6,182	\$23,077
Program Support	\$0	\$0	\$0	\$0
Subtotal: Other Exps:	<b>\$7,633</b>	<b>\$22,349</b>	<b>\$6,182</b>	<b>\$23,077</b>
Total GF/non-GF:	<b>\$7,633</b>	<b>\$3,713,663</b>	<b>\$6,182</b>	<b>\$2,417,250</b>
Program Total:	<b>\$3,721,296</b>		<b>\$2,423,432</b>	
Program FTE	0.00	0.00	0.00	0.00
<b>Program Revenues</b>				
Fees, Permits & Charges	\$0	\$1,367,063	\$0	\$579,983
Intergovernmental	\$0	\$106,374	\$0	\$111,757
Other / Miscellaneous	\$0	\$2,628,210	\$0	\$1,739,798
Program Revenue for Admin	\$0	\$0	\$0	\$0
<b>Total Revenue:</b>	<b>\$0</b>	<b>\$4,101,647</b>	<b>\$0</b>	<b>\$2,431,538</b>

## Explanation of Revenues

Vehicles are placed on an established life-cycle replacement schedule and replacement funds are collected on a monthly basis from programs with assigned vehicles. The replacement amount is based on the vehicles actual cost. Fleet Services uses the replacement funds to buy replacement vehicles after the pre-determined years of life is met. If a vehicle is not replaced after its predetermined replacement life is reached, replacement charges are stopped.

## Significant Program Changes

Last year this program was:  
Program #72100