

### Program # 72061A - FREDS - Fleet Vehicle Replacement

Version 6/20/2007 s

Priority: Accountability Lead Agency: County Management

Program Offer Type: Internal Service Program Contact: Rich Swift

Related Programs: 72060A

**Program Characteristics:** 

### **Executive Summary**

The Fleet Vehicle Replacement(FVR)program provides the management of vehicle replacement planning & funding for all County vehicles & equipment under the administration of Fleet Services.

## **Program Description**

The Fleet administered FVR program buys, equips and sells County vehicles & equipment to ensure that the County owns the right mix and quantity of fleet related assets to meet County operational and transportation needs. Fleet works with County Departments to continually evaluate and adjust asset purchases, replacements and disposals to get the right number and types of vehicles to match the County's changing needs. This approach has resulted in a 20% reduction in the County's transportation vehicles since the Fleet audit in 2000. Fleet also seeks to maximize resale funds returned to the County.

### **Program Justification**

The FVR program supports Accountability's primary factor of Resource Management through the strategy of "manage resources and service delivery costs effectively" by ensuring that the County acquires, equips, and delivers assets to match program current and anticipated needs. Fleet also disposes of surplus equipment through methods designed to either return maximum cash value back to the FVR program for future acquisitions or foster goodwill through cooperative government sales.

Fleet works with County Departments to plan and budget resources such that total cost of ownership is kept as low as possible. Fleet's customer communications processes emphasize researching options to best match the programs needs by clearly identifying requirements, equipment specifications, vehicle types, accessories/components, fuel types & technologies. Fleet works closely with Sustainability & County leadership to assess risk, cost, and use of appropriate alternative fueled vehicles.

#### **Performance Measures**

Measure Type	Primary Measure	Previous Year Actual (FY05-06)	Current Year Purchased (FY06-07)	Current Year Estimate (FY06-07)	Next Year Offer (FY07-08)
Output	# of units sold	63	0	55	65
Outcome	County fleet inventory on replacement plan	0.0%	0.0%	70.4%	71.0%
Quality	Customer satisfaction with delivered vehicles	0.0%	0.0%	0.0%	95.0%
Outcome	Surplus sales revenues (as percentage of purchase price)	0.0%	0.0%	10.0%	10.0%

# **Performance Measure - Description**

✓ Measure Changed

<sup>#</sup> of units sold will indicate workload and appropriate turnover for revenue receipts

<sup>%</sup> on replacement plan will indicate any funding liabilities

<sup>%</sup> customer satisfaction will be measured by a survey following the delivery of vehicle to departments and will indicate workload efficiencies

<sup>%</sup> surplus sales revenues as a percentage of price indicates how much the replacement fund is recovering toward reducing total cost of ownership

# **Legal/Contractual Obligation**

# Revenue/Expense Detail

	Proposed General Fund	Proposed Other Funds	Proposed General Fund	Proposed Other Funds	
Program Expenses	2007	2007	2008	2008	
Contracts	\$0	\$3,750	\$0	\$10,696	
Capital Outlay	\$0	\$5,075,252	\$0	\$5,150,546	
Subtotal: Direct Exps:	\$0	\$5,079,002	\$0	\$5,161,242	
Administration	\$0	\$31,815	\$0	\$32,791	
Program Support	\$0	\$0	\$0	\$0	
Subtotal: Other Exps:	\$0	\$31,815	\$0	\$32,791	
Total GF/non-GF:	\$0	\$5,110,817	\$0	\$5,194,033	
Program Total:	\$5,110,817		\$5,194,033		
Program FTE	0.00	0.00	0.00	0.00	
Program Revenues					
Fees, Permits & Charges	\$0	\$1,457,573	\$0	\$1,309,267	
Intergovernmental	\$0	\$105,719	\$0	\$116,335	
Other / Miscellaneous	\$0	\$3,841,401	\$0	\$3,748,369	
Program Revenue for Admin	\$0	\$0	\$0	\$0	
Total Revenue:	\$0	\$5,404,693	\$0	\$5,173,971	

### **Explanation of Revenues**

Funded by internal service reimbursements based on a simple method of current purchase cost divided by years of life, creating the annual replacement rate; then divided by 12 for a fixed monthly fee. Surplus sales & salvage values remain in the fleet fund to hedge against unforeseen increases in purchase costs at time of replacement.

## **Significant Program Changes**

Significantly Changed

#### Last year this program was:

This is a new program offer this year being separated from Fleet Services #72060 due to the \$5M restriction.

\$4,292,851 total budgeted for capital expenses: \$1.64M planned for vehicles due for replacement in FY08; remaining held in balance for vehicles currently on delayed replacement.